



WE ARE HIRING!

SALES ENGINEER (w/m/d)

Full time | Stuttgart (Hybrid)

JOB DESCRIPTION

As a Sales Engineer at NAiSE, you will be an integral part of our team, combining technical expertise with sales acumen to drive business growth. You will be responsible for understanding our innovative solutions and effectively communicating their value to potential clients. Collaborating closely with our marketing and engineering teams, you will identify customer needs, propose tailored solutions, and facilitate the sales process from start to finish. Your role will involve building strong relationships with clients, providing technical support, and contributing to the development of strategic sales initiatives.

WE OFFER YOU

- An innovative working environment at ARENA2036, Stuttgart, where you can thrive and make an impact.
- Flexible working hours and the possibility of remote work, providing a balanced approach to your professional life.
- Access to continuous professional development and skill enhancement opportunities, allowing you to grow and excel in your career.
- A positive and collaborative working atmosphere within a team of dynamic and experienced professionals.
- The opportunity to contribute your ideas and creativity to real-world projects, shaping the future of intralogistics.

YOUR TASKS

- Engage with potential clients to understand their needs and requirements, and present our solutions effectively.
- Develop and maintain strong relationships with clients, providing technical support and guidance throughout the sales process.
- Collaborate with the marketing team to create compelling sales materials and presentations.
- Stay informed about industry trends and competitor activities to identify new sales opportunities.
- Track and analyze sales data to measure the effectiveness of sales strategies and identify areas for improvement.

QUALIFICATIONS

- Bachelor's degree in Engineering, Business, or a related field.
- Strong technical background with the ability to understand and explain complex technical concepts.
- Excellent communication and interpersonal skills, with fluency in English and German.
- Proven sales experience or a strong interest in pursuing a career in sales.
- Ability to work independently and as part of a team, with strong problem-solving and organizational skills.

ABOUT NAiSE

NAiSE is a forward-thinking technology company specializing in holistic traffic control and intelligent order assignment solutions. Our innovative approach empowers industries to achieve seamless transport order goals while enhancing safety and efficiency in intralogistics. With a focus on providing manufacturer-independent automation solutions, we're shaping the future of digital experiences.

If you're passionate about sales and technology and eager to join our dynamic team, apply now by sending your resume and a brief introduction to: jobs@naise.eu